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February 23, 2021

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE A NEW CONTRACT (NO. 21665) (MASTER CONTRACT NO. 900107) WITH BAY AREA COMMUNITY SERVICES, INC. TO PROVIDE REENTRY SERVICES TO THE REALIGNED POPULATION IN THE TOTAL AMOUNT OF \$2,552,583

RECOMMENDATION

- A. Approve a new Contract (Master Contract No. 900107, Procurement Contract No. 21665) with Bay Area Community Services, Inc. (Principal: Jamie Almanza; Location: Oakland) to provide clinical case management services for justice-involved individuals for the period of 3/1/21 – 1/31/23 in the amount \$2,552,583; and
- B. Delegate authority to the Agency Director or designee to negotiate and execute the agreement through the Community-Based Organization master contract process and submit executed copies to the Clerk of the Board for filing.

DISCUSSION/SUMMARY

Alameda County Behavioral Health Care Services (ACBH) is requesting approval of a new contract agreement with Bay Area Community Services, Inc. (BACS) to implement Reentry Treatment Team (RTT) mental health services under the Proposition 47 program in Alameda County.

RTT is based on an evidence-based model that reduces fragmentation in the service delivery system by assisting justice-involved clients, such as those released from Santa Rita Jail, in navigating transitions of care. The goals of the program are to reduce further incarceration, inpatient hospitalization, and the need for crisis services.

Proposition 47, passed in 2014, reclassified certain crimes as misdemeanors instead of felonies. As part of this reform, the State of California reallocated resources away from incarceration to health and related support programs. Prior to this reform, many of these individuals fell into the criminal justice system rather than receive the behavioral health treatment and case management that would provide a path towards stability and self-sufficiency.

Through a competitive grant process, ACBH was awarded Proposition 47 funds to support justice-involved individuals. ACBH contracted with two community mental health providers (BACS and La Familia) to establish RTT programs 2017, and now wishes to establish an additional team with new grant funds that are available.

ACBH is requesting that your Board approve BACS as the provider to implement the additional RTT, expanding the current capacity by 70 clients at any point in time and by 80 clients each fiscal year. Your Board's approval of this contract agreement will allow for rapid implementation of services to a high-need target population and an increase in overall system service capacity.

SELECTION CRITERIA

ACBH released Request for Proposals (RFP) No. 20-05 on October 6, 2020. The RFP was advertised for 26 days using the General Services Agency (GSA) advertising guidelines by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH contracted providers and other ACBH contacts via existing email distribution lists. ACBH held two Bidders' Conferences on October 15, 2020 and October 16, 2020, with attendance from three agencies.

A County Selection Committee consisting of four subject matter experts from ACBH, the City of Oakland, and the Alameda County Public Defender's Office conducted an evaluation of the bids on December 10, 2020. ACBH received two bids for services. BACS was recommended for contract award. The bidders were notified via email of the evaluation panel's recommendation on December 18, 2020. The table below summarizes the results of this competitive bidding process and the evaluation panel's recommendation for this contract award.

Bidder	Certified, Small, Local or Emerging	Score
BACS	Yes	384
Felton Institute	No	325

There was no bid protest or appeal submitted for this competitive process. As a non-profit agency, BACS is exempt from the County's Small Local Emerging Business (SLEB) program but has elected to become a SLEB certified provider (No. 14-00052, Expiration Date 03/31/2022).

FINANCING

Funding for the new RTT contract is provided by Proposition 47 Cohort II grant and Medi-Cal. Current-year funding is already included in the FY 2020-21 ACBH Budget and will be requested for subsequent years. Approval of these recommendations will have no impact on net County cost.

VISION 2026 GOAL

The provision of reentry treatment team services meets the 10X goal pathway of **Healthcare for All** in support of the shared vision of a **Thriving and Resilient Population**.

Sincerely,

DocuSigned by:

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Colleen Chawla, Director
Health Care Services Agency

CC/EDV/ba/sj